# THE DIDACTIC MENTOR'S KIT. THE EFFICIENCY OF THE MENTORING ACTIVITY

# Carmen Maria CHIŞIU, PhD.,

Department for Teacher Training, "L. Blaga" University from Sibiu, Romania

carmenmaria.chisiu@ulbsibiu.ro

Abstract: In a mentoring program, two characters are necessarily involved: the mentor and the mentee. In order to achieve an effective, authentic mentoring process, one must start from the intersection of the answers to two questions: What do I expect from the mentor/mentee and What do I bring to the mentoring process? In addition to personality and professional traits, the mentor teacher has to prepare and use a series of working tools, a mentor's kit, which in a general form we will present in this work paper and which need to be adapted according to the needs of the mentee and the school institution. The tools in the mentor's kit were presented and offered for use to the 293 teachers, participants of the Prof I and II course, in two modules. In short research survey we introduce present the views of the mentors who used them.

**Keywords:** *mentor*; *mentee*; *mentor toolkit*; *tools*.

#### Introduction

The topicality of the mentoring issue and the perspectives that we see towards this way of developing teachers are the reasons why we decided to write this work paper. In addition to the resources related to the personality structure and professional training of the mentor, for an effective mentoring process, tools are needed, which we present as a mentor's toolkit. They are the result of improving, refining, adapting to new educational contexts some of the tools used in the mentoring process over a long period of time.

In the dictionaries available to us, we will find a relatively wide range of semantics associated with the term - mentor: spiritual leader, guide, tutor, preceptor, educator.

Bilingual dictionaries - French/Romanian, German/Romanian, Italian/Romanian, English/Romanian - do not add other meanings to the word, at most other formulations subsumable to the same semantic

range, such as: enlightened counsellor, advisor, instructor, teacher. With references to some cultures outside Europe, terms such as guru, sensei, but also the Romanian antrenor or English coach can be added. Some dictionaries refer to the origin of the term, Mentor being the name of a literary character, friend of Ulysses, to whom he entrusted, during his absence by going to war, the task of tutor of his son Telemac. As Ulysses' protector, the goddess Minerva, also known as Palla Thena, goddess of wisdom, lent Mentor the guise of Ulysses, the father, to instruct Telemac.

With the same meaning, of teacher and enlightener, the word 'mentor' is used by the School of Socrates and Plato and the Aristotelian Academy.

Mentor means: "in a broad sense, a person who helps someone develop through learning; in a narrow sense, a professional who works with a person, group or organisation for personal or organisational development".

According to the Encyclopedic Dictionary. Education Sciences for young people, the mentor is, "one who will encourage, advise and support them in their development."

The mentor will provide practical assistance to ensure that young people have the opportunity to achieve their goals in the workplace.

Factors to consider when linking the two actors mentor and mentee are the willingness of the mentor to take on this role and the compatibility of the mentor and mentee personalities.

An effective mentor can be the person who: shows a desire to help, has a high dose of altruism, has a positive professional experience, has a good reputation, shows availability of time and energy to devote to the mentee, shows openness to new things, continuous availability for learning, has the ability to see, to feel the potential benefits of the mentoring process (Popa, C. 2009).

The mentee is the person who is willing to: practice his/her skills, be receptive to new ways of learning and trying out new ideas, accept and act on the feedback received, show a willingness to apply what he/she has learned in the workplace, be persistent in achieving goals and achieving the right results, be willing to ask for support, be willing to perform the assigned tasks on a regular basis, contribute to his/her own development and to the mentoring process (Popa, C. 2009).

The professional and personal motives of the mentor, following an effective process, can be found in the fact that:

he/she carries out a wider activity with the help of the mentee, acquires a crucial subordinate, has an opportunity for self-development, has a new way of enriching knowledge, experience, being each time a sharer in the achievements successes and failures of the mentee, is rewarded by the development of a new professional, invests in the new disciple, pays off social debts, increases motivation, discovers new perspectives, finds experiences that can increase self-esteem and an opportunity to positively influence future generations, improves communication, has someone to tell their professional stories to (Popa, C. 2009).

In Romania mentoring is an occupation, recognised under COR code 235902, which is becoming increasingly necessary for authentic teacher training.

The project PROFESSIONALIZING TEACHING CAREERS - PROF, carried out at national level, with several components, hopes to achieve a training of mentor teachers and the legal and methodological support that will lead to the development of an authentic mentoring.

In addition to personality and professional traits, the mentor teacher has to prepare and use a series of working tools, a mentor's kit, which in a general form we will present in this work paper and which need to be adapted according to the needs of the mentee and the school institution

# Mentor's kit

In order to carry out the teaching mentoring activity in a coherent and systematic process, it is necessary to design the mentoring activity and to create a kit, which includes the basic tools, starting from a comprehensive analysis of development needs, to activity observation sheets, observation sheets focused on various areas of teaching activity, to professional dialogue sheets, progress evaluation sheets, final evaluation sheets of the mentoring activity. The design of the mentoring activity involves a sequence of steps and activities, starting from the needs analysis.

The needs analysis of the mentee, whether we are talking about mentoring for students (training) or for junior teachers (development), can be carried out using several types of activities: direct observation of the mentee's work, interviews with the mentee and several tools: questionnaire, needs analysis sheet. Each of these activities and tools provides a certain type of useful information in order to make a diagnosis, a clearer picture of the development needs of the learner.

The Needs Analysis Sheet is useful in establishing training needs at the beginning and during a mentoring phase. The mentee will establish their strengths and areas for improvement and then set their personal menu and personal targets, which they will pursue during the mentoring activity. Professional development needs will be prioritised based on the Professional Standards, specific to their level of work.

The mentoring needs analysis will be carried out by the mentee, with the support of the mentor, in the first mentoring activities and may be reformulated during the mentoring process.

Depending on the development needs identified by the mentor or mentee, depending on the diagnosis carried out at school level, the areas/units of competence of the Occupational Standards or any of the areas, specific to the teaching activity, may be addressed. These may include: Instructional design, Classroom management, Conflict management, Instructional communication, Instructional assessment, ICT, European projects, Teaching-learning methods, Methodical activity, Nonformal activity.

The following reflective questions can be used to support the learners in carrying out the needs analysis:

What are the areas in the Professional Standards in which you feel you are well prepared?

Which areas do you feel you need to improve?

What are your professional development goals?

Which of the professional targets set have been achieved?

What will be your next professional target? What will be the work to be carried out?

Through dialogue, based on the targets set in the needs analysis, the mentor teacher together with the mentee will establish an Activity Plan. The activities, tools, resources needed, time, place and way of implementation will be mentioned.

The following reflective questions can be used to support the mentee in developing the mentoring plan:

What are the activities needed to achieve the proposed targets?

What are the necessary tools?

The mentoring plan may include some specific activities:

- 1. Observation of teaching activities
- 2. Support of teaching activities by the mentee
- 3. Completion of the professional dialogue sheet
- 4. Completion of the Professional Progress Sheet
- 5. Completion of the Final Evaluation Report

Observation of teaching activities, can be:

Observations in the mentor's class made by the mentee;

Observations in the mentee's class by the mentor;

Observations focused on specific teaching aspects;

Observations of extra-curricular activities, parent meetings, methodological activities, pedagogical circles.

During each observed activity, in the mentor's classroom, the mentee will complete a sheet, Appendix 1. The observation sheet is designed in such a way that the mentee's notes can become a reference for their

own design. At the end of the observation, the mentee can clarify possible concerns or find other ways of intervening in the educational situations observed. Throughout the mentoring activity, reflection and self-reflection is encouraged, providing reflective questions to help the mentee identify the degree of success and alternatives that could improve the teaching performance.

For the observation of extra-curricular activities, methodical activities, meetings with parents, the mentee will use as tools specific journals for the activities. Annex 2

After the period of observation of the mentor's work, the demonstration activities are followed by the mentees, initially in partnership with the mentor for immediate and punctual support and then in partnership with a colleague, if this is possible.

This stage involves:

Supporting activities in partnership, mentor - mentee;

Supporting activities in partnership between two mentees;

Supporting activities by the mentee;

Supporting activities focused on specific teaching aspects;

Supporting extra-curricular activities, meetings with parents, methodological activities, pedagogical circles.

For each learning activity the learner designs the activity, Appendix 3.

At the end of each activity the mentor and mentee will use the Activity Analysis, Self-Assessment/Descriptive Assessment and Measurement Sheet to record the results of the mentee's self-reflection and the mentor's observations, Appendix 4.

The recommendations will take into account areas of low scores. These areas, for example: use of teaching aids, classroom management, organisation of interactive learning, differentiated learning, become topics/themes for professional dialogue.

Professional dialogues can be recorded on the Professional Dialogue Record Sheet, Annex 5. This can be used by the mentor to analyse and reflect on different experiences: supporting activities, producing products (activity projects, learning sheets, assessment tests, learning support materials), individual study, personal development plan, reviewing development needs.

At the end of the professional dialogue, conclusions will be mentioned, targeting progress and areas for improvement, for the next steps and activities. The mentor makes recommendations on bibliography, self-study, ways of documentation, etc.

The mentor can also support teaching activities focused on observing these practices and then the mentee will support activities in which they demonstrate the targeted behaviour. In these circumstances, Activity Observation Sheets will be used, focusing on the issues identified (Appendix 6).

At the end of the mentoring process, an Evaluation Sheet will be used, in which the mentee's activity is self-evaluated/evaluated in descriptive terms (Annex 7).

From the mentee's perspective the mentoring process ends with a reflective journal (Annex 8), in which he/she analyses and records the impact it has had on his/her own development and the ways of intervention, should the mentoring continue, in a new phase.

Each of the attached instruments will have a section with identification data, depending on the specifics of the instrument and the signatures of the two actors.

Each activity in the mentoring process has an integrated reflexive exercise, giving the mentee the opportunity to identify effective practices that have met the mentor's expectations and aspects that need improvement. The reflective exercises are an opportunity to provide feedback for subsequent activities.

# Research presentation. Results obtained

The tools in the mentor's toolkit were presented and offered for use to the 293 teachers participating in the Prof I and II course, in the modules Designing Mentoring Activity and Managing Teaching Practice Activity. Of the participating teachers, 35, 12%, responded to a questionnaire expressing their opinion on the usefulness, advantages and issues that may create problems in using these tools.

During the 10 series, 13 hours each, two purposes were permanently pursued: to go through the contents and the training of specific competences related to the modules and to present and analyse the tools in order to convince teachers to use them in the mentoring activity.

85% of respondents rated the quality and coherence of the tools presented very highly and 13% to some extent.

100% of respondents rated the consistency of the tools in the mentor toolkit very highly.

92% of respondents used the tools presented in the mentoring activity. 85% of respondents asked mentees for their opinion on the usefulness of the tools used.

Of these 100% appreciated the usefulness of the tools in the mentor's kit

Participating teachers found the idea of teaching in partnership with mentees new and interesting.

Among the aspects that pose some problems in using these tools were mentioned: their complexity, which requires a good theoretical psychopedagogical training to understand the terms and the existing connections, a lot of time to use them, sustained effort from mentors and mentees for demanding reflective exercises.

#### **Conclusions**

The tools proposed in this paper are the fruit of twenty years of mentoring. The tools have been designed and continually improved according to the specifics of the institution, the discipline and the mentee.

Starting from the needs analysis, the effective mentor is the one who, through his actions, is moulded to the mentee's needs, with the permanent objective of supporting him in his professional development.

Each activity in the mentoring process, as a mentor, practice coordinator or mentor training, ended with satisfaction questionnaires and measurement of the impact, usefulness, coherence and problems of these tools.

In each setting, satisfaction was provided by the usefulness of the tools received.

Working with these tools is not easy, neither for mentors nor mentees. It requires time, commitment, concentration, reflection but the results lead to an authentic mentoring process.

The way mentoring is now organised requires efforts that only passionate mentors and mentees are willing to make.

We hope that the restructuring of the mentoring process, the repositioning of the mentoring institution on new foundations, will provide the opportunity to use the tools to mainstream the conduct of authentic mentoring.

# Annex 1.

Specific skills	Operational objectives
(Explicitly record the	
competencies, as they appear in the	
syllabus)	
S.s	O1
	O2.
S. s	

**Table 1**. Activity observation sheet

Content	Specific	Teacher's	Learning	Resources	Ways of
details	skills	activity	activity	(Methods	Assessment/
				Teaching	Assessment
				aids	methods
				Ways of	continuous
				organising	
				learning)	

# Annex 2

Reflective questions	Examples
What news have you	•
learned?	
What were your most	
successful experiences	
during the activity?	
What do you think made it	
successful?	
What did you participate in	
the activity with?	
What did you get out of the	
activity that you carried	
out?	
What changes would you	
make to improve the quality	
of your participation? Refer	
strictly to yourself.	
What are the new things you	
are taking forward in your	
teaching?	
What would you change if	
you resumed participation in	
this type of activity?	
Questions you would like to	
clarify with your mentor	

Table 2. Reflective diary for extra-curricular activity/ Reflective journal for methodical work/teaching circle

You can fill in any aspect that you think would enhance the quality of self-reflection.

### Annex 3.

Specific skills	Operational objectives
(Explicitly record the	
competencies, as they appear in the	
syllabus)	
S.s	O1
	O2.
S. s	

Content	Specific	Teacher's	Learning	Resources	Ways of
details	skills	activity	activity	(Methods	Assessment/
				Teaching	Assessment
				aids	methods
				Ways of	continuous
				organizing	
				learning)	

Table 3. Activity project

Note: Attach to the activity project Appendices: worksheets, clippings from the collections, application notebooks, the digital manuals that you use as support in the activities.

# Annex 4.

Domain and aspects assessed	Self-reflection of the learner*	Appraisals/ Mentor's recommen dations	Maxim um score	Self- assessm ent	Assess ment
Activity design			24 p		(2)
Correlation - Content Details.     Skills. Learning activities.     Resources. Assessment			4 p		
Logical sequence of teaching sequences			4 p		(2) (1)
3. Creativity in lesson design			4 p		17
4.Intra/interdisciplinary correlations		6	4 p		ě
Appropriate selection of methods, procedures, ways of organising learning			4 p		
Selection of resources. Mandatory requirement - multimedia resources			4 p		8
THE CONDUCT OF TEACHING ACTIVITY		8	44p		
1. Following the syllabus			4 p		
Making knowledge accessible, essential and systematic			4 p		40
3. Involving all students in learning			4 p		
4.Efficient use of learning resources.			4 p		0
5.Differentiating learning			4 p		
6.Providing the necessary support to each pupil			4 p		
7. Scientific accuracy. Correctness of expression (written and oral)			4 p		
8.Clear formulation of tasks, explanations			4 p		
9.Ensuring optimal time and pace			4 p		67
10.Carrying out continuous assessment and providing feedback			4 p		
11. Developing students' self- assessment skill			4 p		
CLASSROOM MANAGEMENT		ž .	20 p		8
Handling difficult situations     arising in class		52	4 p		
Establishing and maintaining a stimulating atmosphere			4 p		8
3. Maintaining discipline			4 p		500
4. Valuing positive attitude towards		0	4 p		-3%
learning, group work, peer support					(2)
5.Motivating pupils for the activity		9	4 p	1	22
SELF-ASSESSMENT OF WORK  1. Ability to objectively self-evaluate			12 p 4 p		
teaching performance 2. Ability to support the approach			4 p		S
taken psycho-pedagogically		8	2000		ŝŝ
Ability to respond to observers' questions			4 p		
Total marks			100 p		8

Reflection on teaching principles	
P1. Intuition principle	
P.2 The principle of conscious and	
active participation of all students	
P3. Principle of systematization and	
continuity	
P4. Principle of linking theory to	
practice	
P5. Principle of respect for age and	
individual particularities	

Table 4. Evaluation sheet of teaching activity

Overall assessment by the mentor:

#### Annex 5

Subjec	Positive	aspects	Aspects th	nat can be	Appreciations/
t of	(progress	since	improved		Recommendatio
dialog	previous d	ialogue)			ns*
ue					
	Self-	Evaluati	Self-	Evaluati	
	assessme	on	assessme	on	
	nt		nt		

Table 5. Professional dialogue sheet

Date and place of next dialogue:

#### Reflective questions

- 1. What were your most successful experiences during the activity?
- 2. What do you think made it successful?
- 3. What were the least successful experiences during the activity?
- 4. What do you consider to have caused the failure?
- 5. What met your expectations?
- 6. Which teaching sequences/experiences did not meet your expectations?
- 7. What would you replace them with if you were to resume the activity? What changes would you make?
- 8. What was the impact of the activity on students?
- 9. What would you like to clarify with the mentor?

<sup>\*</sup> Examples. Concrete ways of implementation. Teaching practices that meet each criterion assessed

<sup>\*</sup>Mentor's feedback, recommendations on possible ways forward:

### Annex 6.

Nr.	Evaluation criteria	Self-reflective	Comments.
crt.		exercise.	Alternative
		Comments.	methods / mentor's
		Alternative	suggestions
		methods	
1.	Matching of teaching material and targe	1	
	competence		
2.	The material met the requirements methodological		
	(suggestive, attractive diversified, differentiated)	2	
3.	The material was used in front of the teacher / in groups / individually.		
4.	Adaptation to the age specificities of the pupils		
5.	Multimedia materials were used		
6	Specific teaching aids for multimedia learning were used		

**Table 6.** Activity observation sheet - Use of teaching aids

# Reflective questions

What about the way you used the teaching aids satisfied you?

What do you think ensured understanding and learning?

What about the use of teaching aids did you find unsatisfactory? Why?

If you were to repeat the activity, what would you change?

What alternatives do you think you have to improve the effectiveness of the use of teaching aids?

What solutions do you see to prepare for the next activities, from a teaching aid perspective?

Evaluation criteria	Self-reflective	Comments.
	exercise.	Alternative methods /
	Comments.	mentor's suggestions
	Alternative	
	methods	
Clarity of instructions		
Teacher checked whether students		
understood the instructions		
Students were cooperative		
Teacher maintained eye		
contact with class		
The teacher expressed		
him/herself in an		
approachable manner, clear,		
coherent and nuanced.		
Teacher maintained control		
of the class throughout the		
lesson		
Teacher encouraged		
participation all students		
Teacher organized activities		
individual, group/team		

 Table 7. Focused Observation Sheet - Classroom Management

# Reflective questions

- 1. What was it about classroom management that pleased you? Why?
- 2. What about classroom management did you find unsatisfactory? Why?
- 3. What would you change if you were to return?
- 4. What alternatives do you consider to improve performance?
- 5. What solutions do you see to prepare you to remedy problems? Progress and areas for improvement, in interactive learning.

# Annex 7

COMPETENCES.	Grading awarded		Mentor's
ASSESSMENT			recommendations
INDICATORS	Self-	Evaluation	

	evaluation	
I.Cognitive competence	evaluation	
1. Content knowledge of		
the subjects taught		
2.Correct writing and		
neat expression		
II.Design competence		
	-	
1. Compliance with the		
programme		
2. Carrying out the		
teaching design:		
a) Correlation - Details of		
content. Skills. Learning		
activities. Resources.		
ASSESSMENT		
b) Creativity in designing		
the lesson		
c) Ensuring the		
applicability of the		
content		
d) Intra and		
interdisciplinary		
correlations, integrated		
approach		
e) Appropriate selection		
of teaching-learning		
methods (focusing on		
student activity)		
f) Selection of resources.		
Mandatory requirement multimedia resources		
g) Combining different		
forms of activity (frontal,		
group, individual)		
h) Designing		
differentiated learning		
tasks		
i) Adequate selection of		
continuous assessment modalities		
III.Competence of action		

1.Preparing/maintaining the	e necessary o	conditions for	the lesson:
a) Ensuring the means of			
education			
b) Organization of the			
group of students			
2.Using motivational strate	gies	•	I
a) Capturing attention			
b) Maintaining interest in			
knowledge			
c) Satisfying students'			
cognitive needs			
d) Attractive approach to			
the contents and the form			
of presentation			
e) The ability to			
effectively use the forms			
of motivation			
3.Use of teaching-learning-	-evaluation s	trategies	
a) Adequate use of			
teaching-learning			
methods (focusing on			
student activation)			
b) Ensuring the			
applicability of the			
content			
c) Organizing the class			
and distributing tasks			
ensuring the participation			
and support given to all			
students;			
d) Capitalizing on the			
formative value of group			
activities			
e) Ensuring			
differentiation in learning			
f) Effective use of			
educational means in the			
activity (including			
multimedia)			
g) Judicious use of			
training time			
h) Use of assessment as a			
,		1	1

source and opportunity			
for learning			
i) The use of the			
evaluation results in the			
self-regulation of the			
didactic act			
IV. Communication and re	lational comp	etence	
1. Semantic	Ì		
communication:			
a) Communication and			
relationship with the			
mentor teacher			
b) Ensuring the			
receptivity of the			
message (intelligibility,			
fluency, rhythm, degree			
of accessibility);			
2. Affective			
communication			
a) The ability to apply to			
the student's situation			
b) Identifying problems			
and solving them			
constructively			
V. Personal			
skills/qualities			
1) enthusiasm			
2) affective availability			
3) confidence in students'			
abilities			
4) consistency			
responsibility for the			
training of students			
6) objectivity			
7) affective balance			
8) flexibility of behavior			
9) moral dress			
10) punctuality in			
designing			
11) responsiveness to the			
mentor teacher's			

suggestions		
12) punctuality in the		
didactic activity		
VI. Self-assessment		
capacity		
1. The ability to make		
decisions, during the		
activity, related to the		
teaching-learning-		
evaluation process for the		
purpose of self-regulation		
2. The capacity for		
objective self-evaluation		
of teaching performance		
3. The ability to psycho-		
pedagogically support the		
work done		
4. The ability to answer		
the observers' questions		

**Table 8**. Final evaluation sheet of the follower's activity

### Note:

A qualification is given for each indicator.

Recommendations from the mentor make explicit reference to competencies and assessment indicators.

#### Annex 8

Reflective questions	Exemplification		
1. What were the most successful experiences during			
the mentoring activity?			
2. What do you think has determined the success?			
3. What were the least successful experiences during			
the mentoring activity?			
4. What do you think caused the failure?			
5. What met your expectations?			
6. What did not meet your expectations?			
Conclusion.			
What changes would you make in your own work in the new			
mentoring phase/if the mentoring were to resume?			

Table 9. Practice journal

#### References:

- Encyclopedic Dictionary, Editura Enciclopedica, vol. IV, Bucharest, 2001, p. 357.
- Potolea, D., Noveanu, E., Dicționar enciclopredic. Education Sciences, Ed. Sigma, Bucharest, 2008, p. 733.
- Goff, K., Torrance, E.P., Mentor's guide and handbook protege's, Bensenville, II: Scholastic Testing, 1991
- Kay, D., Hinds, R., A practical Guide to Mentoring, How to books, United Kindom, 2007.
- Nicola, Gr., The mentor relationship a proper factor in the becoming of certain eminent Romanian personalities, Revue de psychology" 1990. Bucharest, 2003.
- Nicola, Gr., An Environment for Excellence Mentoring, Ed. Psihomedia, Sibiu, 2004.
- Popa, C.M. (2009) Mentoring Conception, methods and impact on teaching careers. PhD thesis. Bucharest Faculty of Education Sciences PhD.
- Popa, C.M. (2009) Mentoring Conception, methods and impact on the teaching career. Thesis
- Popa, C.M. (2009) A student-oriented school. Bucharest: Editura Aramis.